



Northeast Organic Farming Association of Vermont

An organization of farmers, gardeners, and consumers working to promote an economically viable and ecologically sound Vermont food system

Finding A Market for Your Organic Milk

While you may become certified to produce organic milk, it is important to be aware that organic certification is not guarantee that a shipper/processor will purchase your milk. It is the individual farmer's responsibility to make that arrangement before they are certified. Also note that organic milk buyers may have their own standards and visit requirements in addition to the National Organic Program requirements. Be sure to learn what their requirements are before getting certified. While there is currently a strong and growing demand for organic milk, you should check with the companies that buy organic milk to make sure you are close enough to their trucking routes to make it feasible. It is helpful to check in with the milk buyers early to make sure they can purchase your milk when you become certified.

Current buyers of organic milk in Vermont include Horizon, Hood, Organic Valley (CROPP), or AgriMark.

- * Cindy Masterman at Horizon: (888) 648-8377
- * John Cleary at Organic Valley: (612) 803-9087
- * Hood, LLC: (802) 877-6942
- * Bob Stoddard at AgriMark: (978) 689-4442



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