Over the course of the 2018 season, 9 organic farms in Vermont tracked and analyzed their tomato-specific costs of production. This is one of four factsheets that aggregates and presents the results of their work.

Greenhouse Slicer Production: Avg Hrs/1,000 Sq Ft

*Other production includes dropping & clipping strings, weeding holes & edges, irrigating, side dressing, spraying, topping plants, rolling up and down sides, and mowing & weedwacking.

This data is aggregated from 5 farms, which grew 403 to 4,224 square feet of greenhouse slicing tomatoes, both grafted and non-grafted, in 2018.
Yield and sales price are two of the biggest factors impacting crop profitability. Farms with highest gross sales had good yields as well as good sales prices.
Factors affecting the cost of transplants include the seed expense of different cultivars, scale of production, grafting, and size of the final pot or soil block.

All farms sold to direct wholesale accounts, not through distributors.

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One case is 10 pounds.

Cost per Farm Grown Transplant

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Sucker, Prune & Trellis Labor/1,000 Sq Ft

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Sucker, Prune & Trellis Labor/1,000 Sq Ft
This project was designed to help farmers strategically increase the profitability of their farm businesses. To learn more, download our cost of production workbook, or request technical assistance in calculating your own cost of production, visit www.nofavt.org or contact Jen Miller, (802) 434-4122, jen@nofavt.org.

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